





## Club Health Assessment for Ident 7400 - CHINA - UND through February 2010

| Club Number                          | Club Name            | Charter Date               | Status                   |  | Membership                         |                   |                       |                         |                                   | Reports  |   |                             |   | Finance                                 |   | LCIF  |                                  |                                   |   |   |
|--------------------------------------|----------------------|----------------------------|--------------------------|--|------------------------------------|-------------------|-----------------------|-------------------------|-----------------------------------|--|---|-----------------------------|---|---|---|---|----------------------------------|-----------------------------------|---|---|
|                                      |                      |                            | Current Status *         | Number of Times on Status Quo within 2 years | Current Member Count               | YTD Members Added | YTD Members Dropped   | YTD Net Growth          | YTD Net Growth%                   | Member Count 12 Months Ago                     | Avg. length of service for dropped members  | Months Since Last MMR ***   | Yrs. Since Last Officer Report          | President Rotation                      | No Active Email **                                  | Months Since Last Activity Report ***             | Account Balance                  | Donations for current Fiscal Year |   |   |
|                                      |                      |                            |                          |  | If below 15 members appears in red |                   |                       |                         |                                   | If net loss is greater than 20% appears in red |   |                             | If no report in 3 months appears in red | When more than one year appears in red  | Notes the officers that do not have an active Email | If no report in 12 months appears in red          |                                  |                                   |   |   |
| 106322                               | QINGDAO HEXIE        | 08/19/2009                 | Active                   |  | 20                                 | 20                | 0                     | 20                      | 100.00%                           | 0  |   |                             | 6                                       |   | New   |   | N/R                              |                                   |   |   |
| 106321                               | QINGDAO HONGJI       | 08/19/2009                 | Active                   |  | 23                                 | 25                | 2                     | 23                      | 100.00%                           | 0  | 0   |                             | 2                                       |   | New   |   | N/R                              |                                   |   |   |
| 106220                               | QINGDAO JINRONG      | 08/07/2009                 | Active                   |  | 25                                 | 25                | 0                     | 25                      | 100.00%                           | 0  |   |                             | 6                                       |   | New   |   | N/R                              |                                   | \$1000.00                               |   |
| 106320                               | QINGDAO RENAI        | 08/19/2009                 | Active                   |  | 21                                 | 21                | 0                     | 21                      | 100.00%                           | 0  |   |                             | 6                                       |   | New   |   | N/R                              |                                   |   |   |
| 106319                               | QINGDAO XIAOAI       | 08/19/2009                 | Active                   |  | 25                                 | 25                | 0                     | 25                      | 100.00%                           | 0  |   |                             | 6                                       |   | New   |   | N/R                              |                                   |   |   |
| 106221                               | QINGDAO XIWANG       | 08/07/2009                 | Active                   |  | 22                                 | 26                | 4                     | 22                      | 100.00%                           | 0  | 0   |                             | 2                                       |   | New   |   | N/R                              |                                   |   |   |
| 106216                               | QINGDAO YOUAI        | 08/07/2009                 | Active                   |  | 25                                 | 25                | 0                     | 25                      | 100.00%                           | 0  |   |                             | 6                                       |   | New   |   | N/R                              |                                   | \$1000.00                               |   |
| 106318                               | QINGDAO ZHENCHENG    | 08/19/2009                 | Active                   |  | 24                                 | 24                | 0                     | 24                      | 100.00%                           | 0  |   |                             | 2                                       |   | New   |   | N/R                              |                                   |   |   |
| 106317                               | QINGDAO ZHIYUAN      | 08/19/2009                 | Active                   |  | 26                                 | 26                | 0                     | 26                      | 100.00%                           | 0  |   |                             | 2                                       |   | New   |   | N/R                              |                                   | \$1000.00                               |   |
| <b>Clubs more than two years old</b> |                      |                            |                          |  |                                    |                   |                       |                         |                                   |  |   |                             |   |   |   |   |                                  |                                   |   |   |
| 98203                                | BEIJING HOPE         | 12/22/2006                 | Active                   | 1  | 41                                 | 16                | 1                     | 15                      | 57.69%                            | 26   | 1   |                             | 0                                       |   | New   |   | N/R                              |                                   | \$1000.00                               |   |
| 98204                                | BEIJING XIANGSHAN    | 12/22/2006                 | Active                   |  | 31                                 | 6                 | 1                     | 5                       | 19.23%                            | 26   | 3   |                             | 0                                       |   | New   |   | N/R                              |                                   |   |   |
| 89240                                | CHINA BEIJING        | 09/08/2005                 | Active                   | 1  | 35                                 | 12                | 1                     | 11                      | 45.83%                            | 25   | 1   |                             | 0                                       |   | New   | P,S,T,M   | N/R                              |                                   |   |   |
| 97428                                | CHINA QINGDAO        | 06/28/2006                 | Active                   | 1  | 34                                 | 1                 | 2                     | -1                      | -2.86%                            | 36   | 2   |                             | 3                                       |   | New   | P,S,T   | N/R                              | 90+ Days                          | \$3000.00                               |   |
| 97089                                | SHENYANG             | 05/04/2006                 | Active                   | 1  | 20                                 | 0                 | 16                    | -16                     | -44.44%                           | 44   | 3   |                             | 2                                       |   | New   | P,S   | N/R                              |                                   |   |   |
| <b>Current Total Clubs</b>           | <b>YTD New Clubs</b> | <b>YTD Cancelled Clubs</b> | <b>YTD Net Club Gain</b> | <b>Current Total Members</b>                 | <b>YTD Add</b>                     | <b>YTD Drop</b>   | <b>YTD Net Growth</b> | <b>YTD Net Growth %</b> | <b>Member Count 12 Months Ago</b> | <b>Average Member Count Per Club</b>           | <b>% of Clubs with less than 20 members</b> | <b>% No MMR in 3 Months</b> | <b>% No Officer Report in 12 Months</b> | <b>% of Clubs with balance 90+ days</b> | <b>Number of Clubs in Status Quo</b>                | <b>% Status Quo Clubs in Financial Suspension</b> | <b>Number of Cancelled Clubs</b> | <b>Average Cancelled Club Age</b> | <b>Members Lost Due to Cancellation</b> | <b>% of Clubs Cancelled for Non-Financial Reasons</b> |
| 39                                   | 31                   | 0                          | 31                       | 953  | 766                                | 34                | 732                   | 331.22%                 | 177                               | 24   | 0%  | 38%                         | 0%                                      | 3%                                      | 0   | 0%  | 0                                | 0                                 | 0                                       | 0%  |

\* - Cancellation Reasons: 1-Objectives/conduct, 2-Non-active club, 5-Non-existing club, 6-Disbanding, 7-Merger, 8-Financial Suspension, 9-District/Multiple District Dues.

\*\* - Abbreviation: P-President, S-Secretary, T-Treasurer, M-Member Chairperson.

\*\*\*- Abbreviation: N/R-Never Reported.